

## Message Text

CONFIDENTIAL

PAGE 01 TOKYO 01487 011225Z

46

ACTION EA-14

INFO OCT-01 AF-10 EUR-25 NEA-11 ISO-00 EB-11 FEA-02 SS-20

NSC-10 CIEP-02 L-03 TRSE-00 CIAE-00 INR-10 NSAE-00

RSC-01 DRC-01 /121 W

----- 034334

R 011105Z FEB 74

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 9714

INFO AMEMBASSY BEIRUT

AMEMBASSY BONN

AMEMBASSY JIDDA

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY TEHRAN

AMEMBASSY THE HAGUE

USMISSION EC BRUSSELS

USMISSION OECD PARIS

USINT ALGIERS

C O N F I D E N T I A L TOKYO 1487

STATE ALSO FOR T/IEP

1. DURING MEETING WITH DEPUTY ASSISTANT SECRETARY SNEIDER, FONOFF DEPUTY VICE MINISTER TOGO PRESENTED SOME OVERALL OBSERVATIONS ON RECENTLY CONCLUDED VISIT OF SAUDI PETROLEUM MINISTER YAMANI TO JAPAN (WHICH SUPPLEMENT EMBASSY REPORT SEPTEL) AND ENERGY CONFERENCE. TOGO SAID HE HAD FOUND YAMANI TO BE "CONCEITED AND DIFFICULT TO DEAL WITH." YAMANI HAD USED CARROT AND STICK TACTICS OF OFFERING BILATERAL OIL DEAL AND DECREASE IN PRICE, AND THEN THREATENING OIL CUTBACKS AND PRICE INCREASES. AT ONE POINT YAMANI HAD SAID SAUDIS WERE PREPARED TO RAISE PRODUCTION TO SEPTEMBER 1973 LEVELS, AND THEN HAD SAID THAT FOREIGN CURRENCY RESERVES WERE NO PROBLEM SINCE SAUDI ARABIA WAS GOING TO CUT BACK PRODUCTION. YAMANI USED LINE THAT HE WAS  
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PAGE 02 TOKYO 01487 011225Z

MODERATE, AND THAT IF JAPAN COULD NOT DEAL WITH HIM,

IT WOULD HAVE MUCH WORSE TIME DEALING WITH RADICAL ARABS. TOGO SAID JAPANESE HAD NOT WANTED TO OFFEND YAMANI, BUT AT SAME TIME UNDERSTOOD GAME HE WAS PLAYING.

2. RE ENERGY CONFERENCE TOGO SAID YAMANI HAD STRESSED HE OPPOSED ANY CONFRONTATION. DEPUTY ASSISTANT SECRETARY SNEIDER EXPLAINED TO TOGO THAT U.S. WAS NOT LOOKING FOR CONFRONTATION, BUT THAT THERE WERE INHERENT DIFFERENCES OF VIEWS BETWEEN PRODUCERS AND CONSUMERS. TOGO RESPONDED THAT JAPAN RECOGNIZED IT HAD NO ALTERNATIVE TO COOPERATION, BUT WANTED TH AVOID THE APPEARANCE OF BUILDING A CONSUMER NATION CONSENSUS, WHICH MIGHT LOOK LIKE CONSUMERS GANGING UP ON PRODUCERS. TOGO ALSO EXPRESSED SOME CONCERN THAT WORKING GROUPS MIGHT GIVE THIS APPEARANCE OF CONFRONTATION. SNEIDER NOTED HOWEVER THAT THERE ARE NO WORKING GROUPS WHICH PER SE DEAL WITH EITHER OIL PRICE OR SUPPLY, AND FULLY EXPLAINED RATIONALE THAT CONSUMERS HAD TO GET TOGETHER TO DISCUSS FUTURE R & D, WHICH PRODUCERS THEMSELVES HAD URGED, ECONOMIC IMPLICATIONS OF OIL SITUATION, ETC. TOGO DID NOT OBJECT TO THIS. HE NOTED JAPAN CAUGHT IN A VISE AND RECOGNIZED THAT OVER LONG RUN IT WOULD HAVE TO DO SOMETHING TO AVOID SITUATION WHERE ITS ECONOMIC POLICY WOULD BE MADE AT JIDDA.

3. THIS MESSAGE NOT CLEARED BY MR. SNEIDER.

SMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN RELATIONS, PETROLEUM, SUPPLIES, PETROLEUM PRODUCTION, MINISTERIAL VISITS, ENERGY CONFERENCES, PRICES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 FEB 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** GS  
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**Film Number:** n/a  
**From:** TOKYO  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Original Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
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**Review Content Flags:**  
**Review Date:** 27 MAR 2002  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** YAMANI VISIT TO JAPAN  
**TAGS:** ENRG, JA, (YAMANI)  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005